

OPEN DOORS KALAMAZOO

FINANCIAL STATEMENTS

For the Years Ended December 31, 2019 and 2018



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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Open Doors Kalamazoo

We have audited the accompanying financial statements of Open Doors Kalamazoo (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Open Doors Kalamazoo as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Seber Tans, PLC

Kalamazoo, Michigan November 20, 2020

Selver Tans, PLC

Open Doors Kalamazoo Statements of Financial Position December 31, 2019 and 2018

Assets		2019		2018
Current Assets				
Cash	\$	852,366	\$	603,139
Investments	·	232,191	·	187,990
Accounts receivable		848		4,545
Grants receivable		100,000		242,824
Prepaid expenses		37,173		29,240
Total Current Assets		1,222,578		1,067,738
Grants receivable, less current portion		33,283		94,260
Property and Equipment				
Land		297,790		297,790
Buildings		1,949,220		1,949,220
Building improvements		1,028,495		1,019,704
Appliances		34,577		34,577
Furniture		6,361		6,361
Office equipment		21,670		13,985
		3,338,113		3,321,637
Accumulated depreciation		(1,208,576)		(1,082,430)
Net Property and Equipment		2,129,537		2,239,207
Other Assets				
Cash restricted for long-term purposes		39,145		39,145
Security deposits held		40,652		42,301
Beneficial interest at community foundation		13,775		11,619
		93,572		93,065
Total Assets	\$	3,478,970	\$	3,494,270

Liabilities and Net Assets	2019	2018
Current Liabilities		
Accounts payable	\$ 23,842	2 \$ 45,540
Rent received in advance	465	
Accrued payroll and related liabilities	25,076	•
Funds held for others	34,000	•
Total Current Liabilities	83,383	
Residential Security Deposits	33,660	33,800
Total Liabilities	117,043	98,328
Net Assets		
Without donor restrictions	2,752,742	2 2,739,949
Donor restricted		
Contributions - Various Programs	24,163	8,394
Contributions - Operational Fund	303,785	5 238,462
Contributions - Rental Assistance Fund	1,840	17,386
Contributions - United Way	33,283	3 49,429
Contributions - Residence Community for Working People	206,969	303,177
Contributions - LISC	39,14	39,145
Total Donor Restricted	609,18	5 655,993
Total Net Assets	3,361,927	7 3,395,942
Total Liabilities and Net Assets	\$ 3,478,970	\$ 3,494,270
Contributions - LISC Total Donor Restricted Total Net Assets	39,145 609,185 3,361,927	39 65 655 7 3,395

Open Doors Kalamazoo Statements of Activities and Changes in Net Assets For the Years Ended December 31, 2019 and 2018

	2019	2018
Net Assets Without Donor Restrictions		
Support and Revenue:		
Residential program fees	\$ 434,902	\$ 427,977
Contributions and grants		
United Way	1,243	32,017
Business	6,462	8,691
Government	7,337	3,438
Not-for-profit organizations	22,660	35,877
Individuals	175,590	240,010
Foundations	89,936	170,275
Special events income	70,042	80,917
Rental income	-	5,190
Fiduciary income (loss)	-	(454)
Investment income (loss)	49,515	(11,817)
Program income	8,001	15,228
Miscellaneous revenue	36	1,131
Gain on disposal of property and equipment	 	 1,400
	865,724	1,009,880
Net assets released from restrictions	 325,027	245,683
Total Support, Revenue,		
and Releases	 1,190,751	1,255,563
Evponoos		
Expenses: Program services	953,272	978,716
Management and general	955,272 155,094	148,819
Fundraising	69,592	72,023
Total Expenses	 1,177,958	 1,199,558
Total Expenses	 1,177,930	 1,199,556
Change in Net Assets Without Donor Restrictions	 12,793	 56,005
Donor Restricted Net Assets		
Contributions - Scholarship Fund	28,000	1,642
Contributions - Operational Fund	150,000	140,000
Contributions - Rental Assistance Fund	-	18,000
Contributions - LISC Capital Reserve	-	39,145
Contributions - United Way	66,566	49,429
Contributions - Residence Community for Working People	8,653	291,347
Contributions - Gilmore	25,000	30,000
Net assets released from restrictions	(325,027)	(245,683)
Change in Donor Restricted Net Assets	(46,808)	323,880
Change in Net Assets	(34,015)	379,885
Net Assets at Beginning of Year	3,395,942	3,016,057
Net Assets at End of Year	\$ 3,361,927	\$ 3,395,942

The Accompanying Notes are an Integral Part of These Financial Statements.

Open Doors Kalamazoo Statement of Functional Expenses For the Year Ended December 31, 2019

	F	Program	Management		Management			
	;	Services	and General		Fundraising			Total
Salaries	\$	396,903	\$	62,016	\$	37,210	\$	496,129
Utilities		139,982		-		-		139,982
Repairs and maintenance		106,773		-		-		106,773
Payroll taxes		43,411		6,783		4,070		54,264
Professional services		4,077		44,336		2,548		50,961
Employee benefits		39,006		6,095		3,657		48,758
Insurance		38,548		2,901		-		41,449
Specific assistance		29,493		-		-		29,493
Rental expense		8,220		4,110		4,110		16,440
Office supplies		4,900		8,070		1,441		14,411
Fundraising expense		-		-		13,739		13,739
Miscellaneous property improvements		11,111		-		-		11,111
Property tax		7,373		-		-		7,373
Bank fees		3,623		3,623		-		7,246
Publication and production		1,728		3,601		1,873		7,202
Professional development		3,664		944		944		5,552
Program expense		929						929
Total expenses before depreciation		839,741		142,479		69,592		1,051,812
Depreciation		113,531		12,615		-		126,146
	\$	953,272	\$	155,094	\$	69,592	\$	1,177,958

Open Doors Kalamazoo Statement of Functional Expenses For the Year Ended December 31, 2018

	Р	rogram	Management				
	9	Services	and	d General	Fundraising		Total
Salaries	\$	394,126	\$	61,582	\$	36,949	\$ 492,657
Utilities		149,581		-		-	149,581
Repairs and maintenance		122,278		-		-	122,278
Professional services		3,812		41,459		2,383	47,654
Specific assistance		47,214		-		-	47,214
Payroll taxes		35,842		5,600		3,360	44,802
Employee benefits		34,754		5,430		3,258	43,442
Insurance		32,715		2,462		-	35,177
Fundraising expense		-		-		17,455	17,455
Rental expense		7,535		3,768		3,768	15,071
Bad debt		12,719		-		-	12,719
Office supplies		3,668		6,041		1,079	10,788
Publication and production		2,563		5,340		2,777	10,680
Bank fees		3,663		3,663		-	7,326
Property tax		7,316		-		-	7,316
Professional development		3,859		994		994	5,847
Miscellaneous property improvements		2,215		-		-	2,215
Program expense		1,500		-		-	1,500
Scholarships		1,038		-		-	1,038
Total expenses before depreciation		866,398		136,339		72,023	1,074,760
Depreciation		112,318		12,480		-	124,798
	\$	978,716	\$	148,819	\$	72,023	\$ 1,199,558

Open Doors Kalamazoo Statements of Cash Flows For the Years Ended December 31, 2019 and 2018

		2019		2018
Cash Flows from Operating Activities				
Change in Net Assets	\$	(34,015)	\$	379,885
Adjustments to reconcile change in net assets to net cash				
provided by operating activities:				
Depreciation		126,146		124,798
Gain on disposal of property and equipment		-		(1,400)
Net realized and unrealized (gain) loss on investment		(33,033)		22,369
Contribution received restricted for long-term purposes		-		(50,000)
Change in beneficial interest at community foundation		(2,156)		1,024
Change in:				
Grants receivable		203,801		(237,279)
Accounts receivable		3,697		2,340
Prepaid expenses		(7,933)		(4,019)
Security deposits held		1,649		(5,443)
Accounts payable		(21,698)		23,765
Accrued payroll and related liabilities		7,588		(14,230)
Prepaid rent		(1,035)		(1,470)
Funds held for others		34,000		(19,571)
Residential security deposits		(140)		2,266
Net Cash Provided by Operating Activities		276,871		223,035
Cash Flows from Investing Activities				
Purchase of investments		(11,168)		(11,378)
Proceeds from sale of property and equipment		-		1,400
Purchase of property and equipment		(16,476)		(31,916)
Net Cash Used in Investing Activities		(27,644)		(41,894)
Cash Flows from Financing Activities				
Contribution received restricted for long-term purposes				50,000
Change in Cash		249,227		231,141
Cash at Beginning of Year		642,284		411,143
Cash at End of Year	\$	891,511	\$	642,284
Statement of Financial Position Presentation:				
Cash	\$	852,366	\$	603,139
Cash restricted for long-term purposes	Ψ	39,145	Ψ	39,145
Total Cash	\$	891,511	\$	642,284

NOTE A - Summary of Significant Accounting Policies

Organization Purpose

Open Doors Kalamazoo (the Organization), a nonprofit organization, is led by the mission of building relationships to overcome homelessness with a commitment to diversity, equity, and inclusion in response to God's love for ALL. The Organization reduces barriers to housing to individuals and families by providing affordable housing to residents and offering a home to shelter guests. All participants are engaged in programming for personal growth and development. Revenues for operations are generated through donations from individuals, foundation grants, and income generated from program fees charged to residents.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets without Donor Restrictions – Net assets available for use in general operations and not subject to donor (or certain grantor) restrictions.

Net Assets with Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulate time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenue Recognition

Residential Program Fees

Residential program fees are recognized when they are earned. Payments from program participants prior to the date the fees are earned are deferred and recorded as a liability: rent received in advance.

Contributions, Grants and Unconditional Promises to Give

The Organization has adopted Accounting Standards Update (ASU) No. 2018-08 Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958), as management believes these standards improve the usefulness and understandability of the Organization's financial reporting. The Organization does not believe the application of the provisions has a material effect on the amounts presented or disclosed

NOTE A – Summary of Significant Accounting Policies (Continued)

Contributions, Grants and Unconditional Promises to Give (Continued)

Contributions are recognized when cash, securities or other assets, an unconditional promise to give, or a notification of a beneficial interest is received. Conditional promises to give, that is, those with a measurable performance or other barrier, and a right of return, are not recognized until the conditions on which they depend have been substantially met.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing the Organization's program services and supporting services have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among program and supporting services benefited. Such allocations are determined by management on an equitable basis. The expenses that are allocated include the following:

<u>Expense</u>	Method of Allocation
Salaries	Time and effort
Employee benefits	Time and effort
Payroll taxes	Time and effort
Utilities	Square footage
Repairs and maintenance	Square footage
Other costs	Time and effort

Donated Services

The Organization records the value of donated goods when there is an objective basis available to measure their value. Donated materials are reflected as contributions in the accompanying financial statements at their estimated value.

The Organization receives donated services from a variety of unpaid volunteers assisting the Organization with its program and supporting services. No amounts have been recognized in the accompanying financial statements because these volunteer efforts do not meet the criteria for recognition.

Cash and Cash Equivalents

The Organization considers cash in checking, savings and money market accounts as well as all highly liquid investments with maturity dates of three months or less to be cash equivalents. Cash and cash equivalents consist mainly of cash and money market deposits.

NOTE A – Summary of Significant Accounting Policies (Continued)

Investments

Investments in marketable equity and debt securities with readily determined fair values are reported at their fair values in the accompanying statements of financial position. Investments are maintained with high-quality institutions, and the composition and maturities of investments are regularly monitored by management. The Organization adjusts the carrying value of the investments to fair value annually.

Unconditional Promises to Give and Grants Receivable

Promises to give consist primarily of amounts due from individual donors. Grants receivable consist of amounts awarded but not yet paid. Pledges and grants receivable over periods extending beyond twelve months that are material to the financial statements are discounted to net present value at a discount rate of 3%. Pledges and grants receivable are evaluated annually for impairment; any receivables deemed to be uncollectible are expensed. At December 31, 2019, management believes all pledges and grants receivable will be fully realized and no allowance has been recorded. All promises and grants receivable are expected to be received within two years.

Property and Equipment

Acquisitions of property and equipment in excess of \$1,000 are capitalized. Donations of property and equipment are recorded as contributions at their estimated fair value. Property and equipment are depreciated using the straight-line method over their economic useful lives.

Long-Lived Assets

The Organization evaluates long-lived assets for impairment using a discounted cash flow method whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with accounting principles generally accepted in the United States of America.

Tax Status

The Internal Revenue Service has determined the Organization to be exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code.

Management of the Organization considers the likelihood of changes by taxing authorities in its exempt organization returns and discloses potential significant changes that management believes are more likely than not to occur upon examination by tax authorities. Management has not identified any uncertain tax positions in filed returns that require disclosure in the accompanying financial statements.

NOTE A – Summary of Significant Accounting Policies (Continued)

Advertising

All advertising costs are expensed in the period in which they are incurred. Advertising expenses totaled approximately \$2,100 and \$4,900 during the years ended December 31, 2019 and 2018, respectively.

Adoption of New Accounting Pronouncement

As of January 1, 2019, the Organization adopted Accounting Standards Update (ASU) No. 2018-08, Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made, which provides enhanced guidance to assist entities in (1) evaluating whether transactions should be accounted for as contributions (nonreciprocal transactions) or as exchange (reciprocal transactions) and (2) determining if a contribution is conditional. The Organization adopted the new standard on a modified prospective basis. The standard did not require a restatement of the prior year amounts.

NOTE B - Liquidity and Availability of Assets

Financial assets available for general expenditure, without donor or other restrictions limiting their use, within one year of the balance sheet date, comprise the following at December 31:

	2019			2018
Cash	\$	852,366	\$	603,139
Investments		232,191		187,990
Accounts receivable		848		4,545
Unrestricted grants receivable		100,000		45,737
Total available for operations	\$	1,185,405	\$	841,411

NOTE C – Financial Instruments and Fair Value Measurements

The Organization follows the provisions of FASB ASC Topic 820, Fair Value Measurements and Disclosures, the authoritative guidance for fair value measurements of investments that are recognized at fair value in the financial statements. ASC Topic 820 establishes a fair value hierarchy that prioritizes the inputs to valuation techniques to measure fair value. The hierarchy gives the highest priority to quoted prices in active markets for identical assets (Level 1) and the lowest priority to measurements involving significant unobservable inputs (Level 3). The three levels of the fair value hierarchy are as follows:

Level 1 Inputs – Fair value is determined by using quoted prices for identical assets in active markets.

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NOTE C – Financial Instruments and Fair Value Measurements (Continued)

Level 2 Inputs – Fair value is determined by using other than quoted prices that are observable for the asset (e.g. quoted prices for identical assets in inactive markets, quoted prices for similar assets in active markets, observable inputs other than quoted prices, and inputs derived principally from or corroborated by observable market data by correlation or other means).

Level 3 Inputs – Fair value is determined by using inputs based on management assumptions that are not directly observable.

There have been no changes in methodologies used at December 31, 2019 and 2018. All investments are Level 1. The following table summarizes the valuation of the Organization's investments by the aforementioned pricing categories at December 31, 2019:

	Total	Total Level 1		Total Level 1 Level 2		
Cash deposits	\$ 2,500	\$ 2,500	\$ -	\$ -		
Equities	9,447	9,447	-	-		
Mutual Fund	220,244	220,244				
Total available for energtions	f 222 404	¢ 222 404	ф.	ф.		
Total available for operations	\$ 232,191	\$ 232,191	<u> </u>	<u>ъ</u> -		

The following table summarizes the valuation of the Organization's financial instruments by the aforementioned pricing categories at December 31, 2018:

	Total	Total Level 1		Level 3
Cash deposits	\$ 2,189	\$ 2,189	\$ -	\$ -
Mutual Fund	185,801	185,801		
Total available for operations	\$ 187,990	\$ 187,990	\$ -	\$ -

NOTE D - Beneficial Interest in Assets Held at Community Foundation

Under current accounting standards, Open Doors of Kalamazoo, as a beneficial organization, recognizes its rights to the assets held by the Kalamazoo Community Foundation (KCF), the recipient organization. The Organization has granted conditional variance power to KCF, and KCF has ultimate authority and control over the fund and the income derived therefrom. Upon request by the Organization, income from the fund representing an annual return may be distributed to the Organization or to another suggested beneficiary subject to the approval of KCF. The fund is charged an administrative fee annually. Distributions received from the fund are recorded as decreases in beneficial interest in assets held at community foundation. The fair value of these assets totaled \$13,775 and \$11,619 as of December 31, 2019 and 2018, respectively.

NOTE D - Beneficial Interest in Assets Held at Community Foundation (Continued)

Additionally, the Organization has been named as a beneficiary organization of a second endowment held at KCF. This endowment does not meet the requirements for the Organization to recognize its rights in a beneficial interest; accordingly, the assets are not recorded in the Statements of Financial Position. This endowment was established to act as a depository for gifts, conveyances, and other transfers received directly from donors intended to benefit the Organization. The fair value of these assets totaled approximately \$60,000 and \$50,000 at December 31, 2019 and 2018, respectively. The spendable earnings from this endowment fund are not recorded in the accompanying financial statements until a grant request is made by the Organization and approved by KCF

NOTE E - Retirement Plan

The Organization maintained a defined contribution retirement plan for its eligible employees. The Organization, at the Board's discretion, could make a matching contribution. The Organization did not make matching contributions for the years ending December 31, 2018. This plan was terminated January 1, 2019.

Effective January 1, 2019, the Organization established a Simple IRA plan. Full-time employees may participate after one year of services. The Organization is obligated to match the first 3% of employee's deferred compensation contributed to the plan which amounted to \$3,500 for the year ending December 31, 2019.

NOTE F - Cash Flows

The Organization did not pay any cash for interest or income taxes during the years ended December 31, 2019 and 2018.

NOTE G - Concentrations

Credit Risk

The Organization maintains its cash accounts in the state of Michigan. The total cash balances are insured by the FDIC and NCUSIF up to \$250,000 per bank/credit union. The Organization has cash balances on deposit at December 31, 2019, that exceeded the balance insured by the FDIC and NCUSIF by approximately \$349,000. Subsequent to December 31, 2019, the Organization diversified its cash holdings with additional banks.

Market Value Risk

The Organization holds investments in a financial institution consisting primarily of mutual funds and other marketable securities. Such investments are exposed to various risks, such as fluctuations in market value and credit risk. Thus, it is at least reasonably possible that changes in the near term could materially affect investment balances and the amounts reported in the financial statements.

NOTE H – Commitments and Contingencies

Certain grants require the fulfillment of certain conditions set forth in the grant agreement. Failure to fulfill the conditions may result in the return of the funds to the grantor. Although that is a possibility, management deems the contingency remote, since by accepting the gifts and their terms it has accommodated the objectives of the Organization to the provisions of the gift.

NOTE I – Subsequent Events

Management has evaluated subsequent events through November 20, 2020, the date on which the financial statements were available to be issued.

Subsequent to December 31, 2019, the Organization incurred a loss of \$34,000 when their offices were burglarized, and cash was stolen.

Subsequent to the financial statement date, COVID-19 became a nationwide health concern that has led to the curtailment of large gatherings, the cancelation of numerous events, restricted travel, closed schools, and made social distancing expected behavior. It is not possible to predict what impacts the virus and the related national response may have on the Organization's operations.

In April 2020, the Organization received a \$123,600 Federal Paycheck Protection Loan (PPP) to cover payroll costs. The loan is eligible for forgiveness if the Organization maintains equivalent full-time employees at levels similar to pre COVID-19 operations. Any amounts not forgiven bears interest at 1%. Principal payments are deferred until such time as a determination of any amounts to be forgiven is made by the Small Business Administration. It is not anticipated that such a determination will be made prior to December 31, 2020. Principal not forgiven and any related interest are payable monthly in amounts necessary to retire the loan within two years of the loan origination date, unless the loan terms are extended by agreement between the Organization and the lender. Management has not made a determination as to how much of the loan will be forgiven.